

# MEETING OF



## 09-12 November 2005 Radisson SAS Palais Hotel & Kursalon Hübner Vienna

Parkring 16  
1010 Vienna, Austria &  
Johannesgasse 33  
1010 Vienna, Austria

### REGISTRATION FORM

Please complete and return by Tuesday, October 25, 2005



**Enquiries:**  
TEGoVA  
Place de la Vieille Halle aux Blés 28  
B-1000 Bruxelles  
Tel : +32 2 503 32 34  
Fax : +32 2 511 32 32  
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# VIENNA CONFERENCE

## The heart of a European Top Region

Settlements along the Danube, near what is now the City of Vienna, can be traced back to the 5th century before Christ. These were of Celtic origin as is the name Wien derived from the Celtic "Vedunia" for river in the woods. The Romans established the garrison camp Vindobona in the 1st century A.D. Reminders of the Roman camp can be seen at Hoher Markt and at underground station Stephansplatz. Vienna began to rise in importance in the Middle Ages. It was made residence of the Babenbergs and the city walls were raised in 1200. Vienna was to become the capital of the Habsburg Empire for almost seven centuries. Its imperial past is still visible today, as with the Hofburg, Schönbrunn castle, the buildings along Ringstraße and many other sites throughout the city.



The fall of the monarchy proved a turning point in the history of Vienna. In 1922 Vienna was made a province in its own right. The Social Democrats then in power pursued comprehensive social policies. By 1933 more than 60,000 new and affordable apartments had been built. The achievements of the "rotes Wien" (Red Vienna) in the social field found international recognition.

In 1938 Austria was "annexed" to Hitler Germany and ceased to exist as a state. Most of Vienna's Jewish population was driven away or exterminated. After the end of the Second World War and many years of Allied occupation Austria regained its independence with the state treaty signed in 1955. Unperturbed by the nearby Iron Curtain Vienna continued to build on its international role during the Cold War years. It became a UN seat and was chosen as headquarters for the OECD.

2005 is a special year for Austria and Vienna in many respects: Austria celebrates "60 years of second republic", "50 years of state treaty" and "10 years of EU accession". Numerous exhibitions and events are dedicated to these events throughout the year.

### Redrawing the economic geography

Most influential business experts agree that traditional borders will lose their meaning in the long term. Europe's new structure will soon need to re-orient itself towards cross-border economic regions. The Vienna region is taking a key role in this process. Up until recently, Austria's federal capital was located on the edge of the continent, today it is an indispensable hub in the heart of Europe.

But Vienna's geography is not the only factor making it an important economic centre. This capital city scores points with its highly qualified work force, an average strike length measured in seconds, as well as excellent cooperation and know-how based on decades of trade relations with Central and Eastern European countries.

## **Vienna - Number one in continental Europe**

Austria, represented by Linz and Graz in addition to Vienna, made an excellent showing in a comparison of business location costs published by the international consulting company KPMG. Not only G-7 countries were evaluated in this study; Austria was included for the first time as well. Business experts analysed the most important cost factors, such as real-estate prices, wages, salaries and taxes and to their surprise discovered that Austria is clearly the most cost-effective location in continental Europe, ahead of Germany, Italy and France.

If the KPMG study had taken into account "soft" location factors, such as the standard of living, cultural opportunities and leisure time value, Austrian regions and cities would certainly have been even more ahead in the evaluations. Here Vienna is second to none: it is the world centre of music, a Central European cultural metropolis, the city of psychoanalysis and medicine, literature and architecture. Another study of German-speaking cities also concluded that Vienna is the safest city in Central Europe. It has the lowest crime rate by far.

Environmental aspects make Vienna a great city to live in as well. There is hardly a city that can offer the same level of environmental quality: 97 percent of the water is supplied by high mountain springs, natural bodies of water are located in the middle of densely populated urban areas, clean air is provided by the "green lungs" of the Viennese Woods and nearby natural wetlands.

Maintenance and continued improvement of this unique standard of living is guaranteed by a professional environmental management at the city administration.

## **Measures to secure businesses**

In order to secure this exciting trend of new businesses in the long term, Vienna is concentrating its economic policies on a number of key areas. In addition to biotechnological companies, establishment of technology-oriented companies is to be promoted.

The "Tech Gate Vienna" must be seen as the initial foundation for this effort. This technology park in the heart of Vienna clearly acts as a stimulus for integrating production with related services. More than 50,000 square meters are available here to advance integration of science and research with business and to build up inter-related, high-quality technological R&D facilities.

One of the primary goals of economic policy-makers in Vienna is to position and promote the capital as a European (bio) technology centre, in addition to its status as a city of culture.

## **Facts and figures: The Federal Capital Vienna**

- Area: 415 square kilometers
- Population: 1.610.700
- Employed: 764.605
- Average income: Workers 1.558 Euro, Employees 1.908 Euro

## ***Registration fee for the TEGoVA meeting***

For the first time, people other than TEGoVA member delegates can participate at the TEGoVA Meeting.

Delegates: The registration fee of **450,00 Euro** is intended as a contribution to the expenses related to the organisation of the conference and includes attendance at meetings, tea/coffee breaks, lunches on November 10, November 11 and November 12 (General Assembly) and the Gala dinner on November 11.

Non-Delegates: The registration fee of **380,00 Euro** is intended as a contribution to the expenses related to the organisation of the conference and includes attendance at meetings (only those open to them), tea/coffee breaks, lunches on November 10 and November 11 and the Gala dinner on November 11.

## ***Hotel***

### **Radisson SAS Palais Hotel \*\*\*\***

Parking 16  
1010 Vienna

Standard Single room – Euro 160,00 per night  
Standard Double room – Euro 180,00 per night  
The prices include VAT and breakfast

## ***Venues***

### **Kursalon Hübner**

Johannesgasse 33  
1010 Vienna

### **Palais Pallavicini**

Josefsplatz 1  
1010 Vienna

## ***Valuers Conference - Official Opening - Business Lunch - Working Parties - Gala Dinner - General Assembly***

- The official opening, the valuers conference and the business lunches, will take place at the Kursalon Hübner.
- The working parties (Professional Division) and the General Assembly will take place in the Radisson SAS Radisson Palais Hotel.
- The Gala dinner will take place at Palais Pallavicini.

## PROGRAMME for DELEGATES

### Wednesday, 9 November 2005

- 14:00 – 18:00                      **TEGoVA Board Meeting** (only for the members of the Board)  
*Venue:* SAS Radisson Palais Hotel, Salon Tea
- 16:00 – 16:15                      **Coffee break**  
in foyer outside meeting rooms
- at 19:30                              **Board Dinner**  
Private - on invitation

### Thursday, 10 November 2005

- 09:00 – 12:45                      **Valuers Conference**  
*Venue:* Kursalon Stadtpark (opposite SAS Radisson),  
Salon Schubert
- 09:00 – 09:45                      “Tax and legal aspects of Austrians` estate investments”  
10:00 – 10:45                      “Balancing according to IFRS, position and tasks of the valuer”  
11:00 – 11:45                      “Ethics and responsibility of the valuer”  
12:00 – 12:45                      “Valuation of estate funds and public limited companies,  
portfolio view”  
*(Coffee breaks are included)*
- 13:00 – 14:45                      **Business Lunch**  
*Venue:* Kursalon Stadtpark, Lunch Room Johann  
**Abstract: “Investment in Vienna region”**
- 15:00 – 18:00                      **Professional Study Tour through Vienna**  
Meeting Point: SAS Radisson, Lobby
- 19:30 - 20:30                      **Welcome Cocktail**  
*Venue:* SAS Radisson Palais Hotel, Saloon Blue

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- 09:00 – 12:45                      Partner’s Programme**  
**City Tour through Vienna**

**Meeting point for the partners: SAS Radisson Palais Hotel, Lobby**

## Friday, 11 November 2005

09:30 - 12:30

### **Official Opening for delegates, partners, guests**

Venue: Kursalon Stadtpark, Salon Lehar

Salutation by Secretary General **Alexander Benedetti**

Welcome address by the President of the Chamber of Commerce, **KommR Brigitte Jank**

by **v. Prof. Dipl.-Ing. Dr. Matthias Rant**, President of Austria's association of certified property experts

Speech from the Chairman **KR Alfons Metzger**

**Key Speech:** **Dr. Franz Vranitzky**, former Federal Chancellor of the Republic of Austria about: *"International capital markets, transnational real estate investment and the responsibilities of real estate analysts and valuers"*.

**Panel Discussion:** "Real Estate valuation, tasks and responsibility in the national and international property and capital market"

13:00 – 14:30

### **Business Lunch**

Venue: Kursalon Stadtpark, Lunch Room Johann

14:30 – 15:00

### **Membership Subscription – Hearing for non-payers**

Venue: SAS Radisson Palais Hotel, Rose Festival Room

15:00 – 18:00

### **Professional Division**

Venue: SAS Radisson Palais Hotel, Golden Festival Room

Part 1: EVS – Blue Book (**open to delegates & non-delegates**)

Part 2: Valuation aspects on EU-Draft legislation on mortgage credit (**open**)

16:15 – 16:30

### **Coffee Break**

Part 3: Certification (**closed, only for delegates**)

Part 4: Professional Recognition (**closed**)

20:00 – 24:00

### **Gala dinner at Palais Pallavicini (Transportation by bus)**

Meeting Point: 19.15, SAS Radisson Palais Hotel, in the Lobby

## Saturday, 12 November 2005

- 09:00 - 12:30                    **General Assembly** (only for TEGoVA Delegates)  
*Venue:* SAS Radisson Palais Hotel, Festival Rooms I+II
- 13:00 – 14:30                    **Business Lunch**  
*Venue:* SAS Radisson Palais Hotel, Blue Room
- 14:00 – 16:00                    **General Assembly**  
*Venue:* SAS Radisson Palais Hotel, Festival Rooms I+II
- 16:00 – 16:30                    **Coffee break**  
in foyer outside meeting rooms
- 16:30 - 17:30                    **Board Meeting** (only for members of the Board)  
*Venue:* SAS Radisson Palais Hotel, Festival Rooms I+II
- 19:00 - 24:00                    **Informal Dinner at the “Heuriger”**  
**Transportation by bus**  
*Meeting Point:* SAS Radisson, Lobby
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**09:00 – 18:00**                    **Partner’s Programme**  
**Tour through the famous Wachau**

# DELEGATES Registration Form

Please send to the following Fax number: + 43-1-596 48 54

**One Form should be completed for each delegate**

DELEGATE NAME:			
NAME OF PARTNER ACCOMPANYING DELEGATE:			
ORGANISATION:			
ADDRESS:			
TELEPHONE NUMBER:			
FAX NUMBER:			
E-MAIL ADDRESS:			
	<b>No. of places Required</b>	<b>Cost in EUR</b>	<b>Euros</b>
Meeting Participation Fee (including the Gala dinner)	<b>1</b>	<b>450,00</b>	<b>€ 450,00</b>
Welcome Cocktail at the Radisson SAS Carlton 10 November 2005	<b>1 or 2 please circle</b>	<b>No charge</b>	
Study Tour Vienna 10 November 2005		<b>30,00</b>	€
Partners Programme: Vienna City Tour 10 November 2005		<b>35,00</b>	€
Gala Dinner: for partners 11 November 2005		<b>90,00</b>	€
Partners Programme: Trip to Wachau 12 November 2005		<b>85,00</b>	€
Informal Dinner 12 November 2005		<b>60,00</b>	€
Fee to cover bank / credit card charges		<b>30,00</b>	<b>€ 30,00</b>
<b>TOTAL PAYABLE IN EUR</b>			<b>€</b>
If you wish to pay by <b>credit card</b> please indicate: Credit Card Type: <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard			
Credit Card No:		Exp. Date:	
Name of Card Holder:			
Date:		Signature .....	
If you wish to pay by <b>bank transfer</b> please ensure that your bank quotes the following on the remittance advice: a) your surname; b) TEGoVA <i>Bank Details:</i> Bank Austria-Creditanstalt, Schönbrunner Str. 231, A-1120 Wien Account Holder: Austrian Institute of Property Valuation and Valuation Standards (ÖII) ACCOUNT NUMBER. 00650 230 403 IBAN: AT3012000 00650 230 403 SWIFT-BIC:BKAUATWW Please enclose a copy of the bank transfer to this registration form.			
<b>Conditions of booking:</b> On completion, this form represents a legally binding contract and a commitment to pay all charges incurred on your booking form. Cancellations have to be made in writing. No refunds can be made for cancellations within 21 working days of the event. The Organisers indemnify from and against all and any claim, action or demand brought by any person in relation to any act, matter or thing arising directly or indirectly. The Organisers are not liable to others for any indirect, direct, consequential or special damages of all kind. It is recommended that participants conclude a personal accident insurance before starting the trip.			

## PROGRAMME for NON-DELEGATES

**Thursday, 10 November 2005**

- 09:00 – 12:45 **Valuers Conference**  
*Venue:* Kursalon Stadtpark (opposite to SAS Radisson),  
Saloon Schubert
- 09:00 – 09:45 “Tax and legal aspects of Austrians` real estate investments”  
10:00 – 10:45 “Balancing according to IFRS, position and tasks of the estate  
expert”  
11:00 – 11:45 “Ethics and responsibility of the valuer”  
12:00 – 12:45 “Valuation of estate funds and public limited companies,  
portfolio view”  
(Coffee breaks are included)
- 13:00 – 14:45 **Business Lunch**  
*Venue:* Kursalon Stadtpark, Lunch Room Johann  
**Abstract: “Investment in Vienna region”**
- 15:00 – 18:00 **Professional Study Tour through Vienna**  
*Meeting Point:* SAS Radisson, Lobby
- 19:30 - 20:30 **Welcome Cocktail**  
*Venue:* SAS Radisson Palais Hotel, Salon Blue

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**09:00 – 12:45 Partner’s Programme**  
**City Tour through Vienna**

**Meeting point for the partners: SAS Radisson Palais Hotel, Lobby**

**Friday, 11 November 2005**

- 09:30 - 12:30 **Official Opening**  
*Venue:* Kursalon Stadtpark, Salon Lehar
- Salutation by Secretary General ***Alexander Benedetti***
- Welcome address by the President of the Chamber of  
Commerce, ***KommR Brigitte Jank***
- by ***v. Prof. Dipl.-Ing. Dr. Matthias Rant***, President of Austria’s  
association of certified property experts
- Speech from the Chairman ***KR Alfons Metzger***

**Key Speech:** ***Dr. Franz Vranitzky***, former Federal Chancellor of the Republic of Austria about: *“International capital markets, transnational real estate investment and the responsibilities of real estate analysts and valuers”*.

**Panel Discussion:** “Real Estate valuation, tasks and responsibility in the national and international property and capital market”

13:00 – 14:30

**Business Lunch**

Venue: Kursalon Stadtpark, Lunch Room Johann

15:00 – 16:15

**Professional Division**

Venue: SAS Radisson Palais Hotel, Golden Festival Room

Part 1: EVS – Blue Book (**open to delegates & non-delegates**)

Part 2: Valuation aspects on EU-Draft legislation on mortgage credit (**open**)

16:15 – 16:30

**Coffee Break**

Part 3 & 4: only for delegates (**closed**)

20:00 – 24:00

**Gala dinner at Palais Pallavicini** (Transportation by bus)

Meeting Point: 19.15, SAS Radisson Palais Hotel, at the Lobby

## Meeting of TEGoVA - Vienna -

# NON-DELEGATES Registration Form

Please send to the following Fax number: + 43-1-596 48 54

**One Form should be completed for each participant**

NAME:			
NAME OF PARTNER :			
ORGANISATION:			
ADDRESS:			
TELEPHONE NUMBER:			
FAX NUMBER:			
E-MAIL ADDRESS:			
		<b>Cost in EUR</b>	<b>Euros</b>
<b>Meeting Participation Fee</b> (including the Gala dinner)	<b>1</b>	<b>380,00</b>	<b>€ 380,00</b>
<b>10.11.2005</b>			
<b>Welcome Cocktail</b> at SAS Radisson	<b>1 or 2 please circle</b>	<b>No charge</b>	
<b>Valuers Conference</b> , incl. Business Lunch at Kursalon Hübner		<b>No charge</b>	
<b>Professional Study Tour through Vienna</b>		<b>30,00</b>	<b>€</b>
<b>Partner's Programme</b> City Tour through Vienna		<b>35,00</b>	<b>€</b>
<b>11.11.2005</b>			
<b>Official Opening</b> incl. Business Lunch at Kursalon Hübner		<b>No charge</b>	
<b>Professional Division</b> at SAS Palais Hotel		<b>No charge</b>	
Gala dinner <b>for Partners</b> at Palais Pallavicini		<b>90,00</b>	<b>€</b>
Fee to cover bank / credit card charges		<b>30,00</b>	<b>€ 30,00</b>
<b>TOTAL PAYABLE IN EUR</b>			<b>€</b>

If you wish to pay by **credit card** please indicate:

Credit Card Type:  Visa  MasterCard

Credit Card No:

Exp. Date:

Name of Card Holder:

Date:

Signature .....

If you wish to pay by **bank transfer** please ensure that your bank quotes the following on the remittance advice: a) your surname; b) TEGoVA

*Bank Details:*

Bank Austria-Creditanstalt, Schönbrunner Str. 231, A-1120 Wien

Account Holder: Austrian Institute of Property Valuation and Valuation Standards (ÖII)

ACCOUNT NUMBER. 00650 230 403

IBAN: AT3012000 00650 230 403

SWIFT-BIC:BKAUATWW

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The Organisers indemnify from and against all and any claim, action or demand brought by any person in relation to any act, matter or thing arising directly or indirectly. The Organisers are not liable to others for any indirect, direct, consequential or special damages of all kind.

It is recommended that participants conclude a personal accident insurance before starting the trip.

## Hotel & Venues

### The History of the SAS Radisson Palais Hotel



In 1872 when the city walls were replaced by the grand Ringstrasse, the Palais Leitenberger and the Palais Henckel von Donnersmarck were built as detached family residences. Carefully restored so as to not lose any of their original splendour, these two palaces come together today as the 5 star Radisson SAS Palais Hotel in Vienna.

- Situated on the Ringstrasse, in the heart of Vienna, close to many famous attractions including St. Stephen's Cathedral, the Imperial Palace and one of the major shopping streets, the Kärntner Strasse.
- In 247 rooms you can experience an atmosphere reminiscent of the Austro-Hungarian Empire.
- Le Siècle, the hotel's gourmet restaurant, serves Viennese and international specialties, and was awarded with 2 Toques by *Gault Millau*.
- Guests have access to the John Harris Fitness Centre as well as to the Vendome Spa, Floating-Massage-Beauty.

## Kursalon Hübner

The Vienna Kursalon, built between 1865-1867 in the Italian Renaissance style is considered to be one Vienna's most exclusive and magnificent landmarks. Situated in the Vienna Stadtpark with its grand terrace leading directly into the urban landscape park, the Kursalon stands out from other historical buildings.



Given its grandeur, beauty, size and appearance, the Kursalon is most suitable and sought after for conventions, balls, product launches, company organizations and other events of that nature nationwide.

Following an elaborate two year renovation, it is our pleasure to be able to offer the legendary Kursalon to you for special events.

## Palais Pallavicini

The Pallavicini Palace lies in the heart of Vienna and forms, together with the imperial Hofburg and the Spanish Riding School, a harmonious setting. As one of the most interesting palaces in Vienna it has been over the past and still is the place where official receptions for monarchs and heads of state are given by the Austrian government.



The building was erected on the initiative of Count Moritz Fries between the years 1782 and 1784 by the creator of the Gloriette, Ferdinand Hohenberg von Hetzendorf. In the design of the Pallavicini Palace the rich decoration and the luxuriant play of fantasy typical of the Viennese High Baroque style gave way to a massive size and rigid structure that are livened up in a subtly charming way by the portal and the Attica.

The caryatides combine magnitude and grace in an ideal way. The reclining figures on the Attica representing presumably trade and liberty are, like the caryatides, the work of Franz Zauner. Moritz Fries who had the palace built was one of the most important bankers of the time. Only decades after the construction did the palace become property of the Pallavicini family. It is therefore amongst those noble palaces that did not get their name from the first owner. For more than 150 years this magnificent palace has now been the property of the margraves Pallavicini, who still reside there today.



# Hotel Reservation Form

Reservations will be only accepted with this Reservation Form.

Radisson SAS Palais Hotel Vienna



Att.: Reservation Department  
Parkring 16, A-1010 Vienna, Austria  
Fax: +43(0)-1-51517 3510

## Meeting of TEGoVA

09<sup>th</sup> to 13<sup>th</sup> November 2005

Guest name: \_\_\_\_\_

Fax Nr: \_\_\_\_\_

Incl. Country code

Phone Nr.: \_\_\_\_\_

Incl. Country code

Please book:            Classic Single Room      EUR 160.00  
                                       Classic Double Room      EUR 180.00

All prices are per night, per room, including Super-Buffer breakfast, incl. all taxes and service charges.

Arrival date: \_\_\_\_\_

Check-in:      15.00 h

Departure date: \_\_\_\_\_

Check-out:      12.00 h

**The hotel will only accept reservations with a credit card guarantee:**

Name: \_\_\_\_\_      CC number: \_\_\_\_\_

Valid until: \_\_\_\_\_      Card's Owner: \_\_\_\_\_

**Official reservation deadline: 20<sup>th</sup> October 2005**

Reservations received after this date will be only offered upon availability.

Reservations can be cancelled until 21<sup>st</sup> of October 2005 without any charge. After, there is a cancellation fee of 100 % of the agreed room rate for the whole stay and will be charged directly to the credit card. No-shows on the expected arrival day and/or early departures will result in a 100% charge for the whole stay and will be charged directly to the credit card.

\_\_\_\_\_  
Date, Signature

\_\_\_\_\_  
Hotel confirmation / Res. Number

**TEGoVA General Assembly, Vienna, 12 November 2005**

**Admission Form of TEGoVA Member Delegate**

**Country:**

**TEGoVA Member Organisation:**

**Category of TEGoVA Membership:**  
(tick the appropriate box)

**Full**

**Associate**

**Observer**

**Delegate Name:**

Please e-mail the form to the Secretariat at [tegova@skynet.be](mailto:tegova@skynet.be)  
with copy to Sana Musger at [musger@oeii.at](mailto:musger@oeii.at)

**Important notice:**

The filling in of this form is indispensable to enable your admission to the General Assembly meeting room.